

Good afternoon!

As you may be aware, we are upgrading the cellular PERS we offer from the MXD-3G model to a new MXD-LTE version, effective immediately. We no longer offer the 3G but will continue supporting them in the field as long as 3G cell service is available in the area.

Here are the benefits of the new LTE model over the former 3G model:

- Less expensive purchase/rental price
- Uses AT&T 4G LTE cell service instead of AT&T 3G cell service (which will be fading out eventually)
- It's less bulky and lighter in weight
- No external antenna so less chance of it breaking off or being lost

It looks similar to the regular (land line) MXD PERS except there's no phone cord and the Help button on the base unit is red. It uses the exact same style pendants we've always offered for any variety of MXD PERS, including the fall detecting pendant.

Once we have updated marketing materials, we will share those with you. In the meantime, we have updated our price sheets to reflect the new cell PERS rates. The Master sheet attached is for your use and reference only. The Client sheet attached may be shared with clients. Both price sheets are available to you on the Rep portal. These are effective immediately.

Thanks and please let me know if you have questions or need more information. Have a great afternoon!

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