

Dear Rep Team,

There are a few products and services (as we know them currently) that we will no longer be offering to the public, effective immediately.

Telehealth

- We will no longer be offering telehealth products/services to new clients EXCEPT for those participating in the Alaska SILC grant.
- We will continue to support existing telehealth clients in the field indefinitely.
- Action items for you:
 - Remove telehealth insert from all pre-made marketing packets
 - Remove telehealth references/images from any presentations
- Action items for us:
 - We will be updating our marketing materials available on the Rep Portal.
 - We will let you know which specific marketing materials have been altered when this has been completed.

Environmental Controls

- Due to the discontinuation of the BitWise controller, for now, if you have new EC systems in the works, please consult with the *SimplyHome* tech team.
- We will continue to support EC systems using Bitwise in the field.

New Stuff We Won't Be Offering

- There's been interest in seizure monitoring products and services for quite some time. This is not an area of focus for *SimplyHome* and we officially will NOT be offering the Embrace wearable by Empatica.
- Regarding GPS watches, we are NOT actively searching out that product at this time, but would be open to adding it someday. However, it would have to be the absolute best thing on the market and heavily vetted before we would offer that.

Please let me know if you have any questions or need more information.

--

Gabrielle Corey
SimplyHome - CMI
828-684-8441 Local
828-335-5330 Cell
877-684-3581 Toll-Free
828-684-3590 Fax
simply-home.com

